## San Marcos Unified School District

## Post-Issuance Board Presentation

General Obligation Bonds, 2010 Election, Series C

JUNE 23, 2014

## Proposition K Program

" On November 2, 2010, the San Marcos Unified School District ("District") received authorization ("Proposition K") to issue not to exceed \$287 million in general obligation bonds ("GO Bonds") through an affirmative vote of over $63 \%$.
" Subsequently, the District issued its Series A Bonds on June 22, 2011, in the amount of $\$ 142$ million.
" On May 8, 2012, the District issued its Series B GO Bonds in the amount of $\$ 65$ million.
" The Governing board has previously received, presented and discussed information concerning the Series C Bonds at public meetings, which includes having multiple workshops and meetings, on the dates noted below:

| July 29, 2013 | August 26, 2013 | September 9, 2013 | October 15, 2013 | January 21, 2014 | February 10, 2014 | March 10, 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Governing Board Workshop | Governing Board Workshop | Governing Board Workshop | Governing Board Workshop | Governing Board Workshop | First Reading of the Resolution of Issuance | Adopt Resolution of Issuance |

" On May 15, 2014, the District successfully issued the Series C Bonds in the amount of $\$ 74.7$ million.
" As of today, the amount of remaining authorization under Proposition K is approximately $\$ 5$ million.

## Proposed Prop. K Facilities Projects

» La Costa Meadows ES
"
San Marcos MS
Alvin Dunn ES
Richland ES
Various Sites
Total Budget $\quad \$ 85,864,000$
Less: Unallocated Series A \& B $\quad-\$ 5,906,000$
Remaining Facilities Needs \$79,958,000

*Preliminary; subject to Board approval. Source: District.

## Aggregate Debt Service Profile Updated

| Bond <br> Series | Issuance <br> Year | ClBs |  |  |  | CABs | Total Principal |  |  | Total Debt Service | Ratio | Term |
| :---: | :---: | ---: | ---: | ---: | ---: | ---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | $\$ 116,700,000$ | $\$ 25,346,476$ | $\$ 142,046,476$ | $\$ 310,611,675$ | $2.19: 1$ | 28 Years |  |  |  |  |  |
| Series B | 2012 | $\$ 0$ | $\$ 64,995,522$ | $\$ 64,995,522$ | $\$ 403,040,634$ | $6.20: 1$ | 40 Years |  |  |  |  |  |
| Series C | 2014 | $\$ 51,650,000$ | $\$ 23,052,799$ | $\$ 74,702,799$ | $\$ 167,728,883$ | $2.25: 1$ | 26 Years $[1]$ |  |  |  |  |  |
| Total | N/A | $\$ 168,350,000$ | $\$ 113,394,797$ | $\$ 281,744,797$ | $\$ 881,381,192$ | $3.13: 1$ | N/A |  |  |  |  |  |

[1] Repayment term of Capital Appreciation Bonds ("CABs") is 24 years; repayment term of Current Interest Bonds ("CIBs") is 26 years.
Aggregate Debt Service and Tax Rate Profile


## Series C Sources and Uses of Funds

## STIFEL

## SOURCES AND USES OF FUNDS

## San Marcos Unified School District

(San Diego County, California) Election of 2010, General Obligation Bonds, Series C

Final Numbers

| Dated Date | $05 / 15 / 2014$ |
| :--- | :--- |
| Delivery Date | $05 / 15 / 2014$ |


| Sources: |  |
| :--- | ---: |
| Bond Proceeds: |  |
| Par Amount <br> Premium | $74,702,798.80$ |
|  | $4,411,461.50$ |
|  | $79,114,260.30$ |
| Uses: |  |
| Project Fund Deposits: | $74,336,798.80$ |
| $\quad$ Project Fund |  |
| Other Fund Deposits: | $3,993,125.83$ |
| $\quad$ Capitalized Interest Fund |  |
| Delivery Date Expenses: | $366,000.00$ |
| Cost of Issuance |  |
| Underwriter's Discount | $418,335.67$ |
|  | $784,335.67$ |

## Series C Debt Service Repayment Schedule

| Date | Principal | Interest | Total |
| :---: | :---: | :---: | :---: |
| 8/1/2014 | \$0 | \$539,083 | \$539,083 |
| 8/1/2015 | \$2,145,000 | \$2,553,550 | \$4,698,550 |
| 8/1/2016 | \$750,000 | \$2,467,750 | \$3,217,750 |
| 8/1/2017 | \$0 | \$2,437,750 | \$2,437,750 |
| 8/1/2018 | \$129,661 | \$2,448,089 | \$2,577,750 |
| 8/1/2019 | \$352,435 | \$2,480,315 | \$2,832,750 |
| 8/1/2020 | \$476,398 | \$2,521,352 | \$2,997,750 |
| 8/1/2021 | \$595,308 | \$2,582,442 | \$3,177,750 |
| 8/1/2022 | \$702,613 | \$2,655,137 | \$3,357,750 |
| 8/1/2023 | \$807,048 | \$2,745,702 | \$3,552,750 |
| 8/1/2024 | \$904,160 | \$2,853,590 | \$3,757,750 |
| 8/1/2025 | \$997,658 | \$2,980,092 | \$3,977,750 |
| 8/1/2026 | \$1,071,390 | \$3,131,360 | \$4,202,750 |
| 8/1/2027 | \$1,141,318 | \$3,306,432 | \$4,447,750 |
| 8/1/2028 | \$1,202,714 | \$3,505,036 | \$4,707,750 |
| 8/1/2029 | \$1,262,905 | \$3,719,845 | \$4,982,750 |
| 8/1/2030 | \$1,320,025 | \$3,947,725 | \$5,267,750 |
| 8/1/2031 | \$1,369,556 | \$4,203,194 | \$5,572,750 |
| 8/1/2032 | \$1,420,192 | \$4,477,558 | \$5,897,750 |
| 8/1/2033 | \$1,454,195 | \$4,788,555 | \$6,242,750 |
| 8/1/2034 | \$1,496,235 | \$5,106,515 | \$6,602,750 |
| 8/1/2035 | \$1,532,938 | \$5,449,812 | \$6,982,750 |
| 8/1/2036 | \$1,570,685 | \$5,822,065 | \$7,392,750 |
| 8/1/2037 | \$1,604,854 | \$6,212,896 | \$7,817,750 |
| 8/1/2038 | \$1,640,510 | \$6,632,240 | \$8,272,750 |
| 8/1/2039 | \$28,350,000 | \$2,437,750 | \$30,787,750 |
| 8/1/2040 | \$20,405,000 | \$1,020,250 | \$21,425,250 |
| Total | \$74,702,799 | \$93,026,084 | \$167,728,883 |


| Bond Terms |  |
| :--- | :--- |
| Series C CIBs: | 26 Years |
| Series C CABs: | 24 Years |
| Total Series C: | 26 Years |
| Repayment Ratio: | 2.25 to 1 |
| Bond Statistics |  |
| Arbitrage Yield: | $4.351659 \%$ |
| True Interest Cost (TIC): | $4.585415 \%$ |
| All-In TIC: | $4.616904 \%$ |

## Decoder

Arbitrage Yield is the method of calculating an issuer's borrowing cost.

True Interest Cost (TIC) is similar to
Arbitrage Yield, except that it is adjusted by the underwriter's discount.

All-In TIC is similar to Arbitrage Yield except that it is adjusted by the underwriter's discount and costs of issuance.

## Series C Costs of Issuance

## Series C Par Amount

\$74,702,798.80

| Costs of Issuance $^{[1]}$ | Firm | Amount | \% Par Amount |
| :---: | :---: | ---: | ---: |
| Bond Counsel $^{\text {BAWG }}$ | $\$ 43,000.00$ | $0.0576 \%$ |  |
| Disclosure Counsel | Best, Best \& Krieger | $\$ 40,000.00$ | $0.0535 \%$ |
| District Counsel | Best, Best \& Krieger | $\$ 5,000.00$ | $0.0067 \%$ |
| Financial Advisor | Dolinka Group | $\$ 188,227.94$ | $0.2520 \%$ |
| Rating Fee | Standard \& Poor's | $\$ 30,000.00$ | $0.0402 \%$ |
| Rating Fee | Moody's | $\$ 29,000.00$ | $0.0388 \%$ |
| Paying Agent | County of San Diego | $\$ 1,500.00$ | $0.0020 \%$ |
| COI Custodian | U.S. Bank | $\$ 300.00$ | $0.0004 \%$ |
| Demographic Data | Cal Muni | $\$ 2,000.00$ | $0.0027 \%$ |
| Printing | Royce Printing | $\$ 2,500.00$ | $0.0033 \%$ |
| Contingency | N/A | $\$ 24,472.06$ | $0.0328 \%$ |
| Total | NA | $\$ 366,000.00$ | $\mathbf{0 . 4 8 9 9 \%}$ |


| Other Issuance Expenses | Firm | Amount | \% Par Amount |
| :---: | :---: | :--- | :--- |
| Underwriter's Discount ${ }^{[2]}$ | Stifel | $\$ 418,335.67$ | $0.5600 \%$ |
| Total | NA | $\mathbf{\$ 4 1 8 , 3 3 5 . 6 7}$ | $\mathbf{0 . 5 6 0 0 \%}$ |

## Prop. K Aggregate Debt Service Profile

| Compound Annual |  |  |  |
| :---: | :---: | :---: | :---: |
| Assessed Valuation Growth Rate |  |  |  |
| Duration | From | To | \% |
| 10 Years | 2014 | 2023 | $\mathbf{5 . 2 9 \%}$ |
| 15 Years | 2014 | 2028 | $\mathbf{5 . 5 3 \%}$ |
| 27 Years | 2014 | 2040 | $\mathbf{5 . 7 2 \%}$ |
| 35 Years | 2014 | 2048 | $\mathbf{5 . 6 1 \%}$ |
| 38 Years | 2014 | 2051 | $\mathbf{5 . 5 6 \%}$ |


| $\begin{aligned} & \text { Fiscal } \\ & \text { Year } \\ & \text { Ending } \end{aligned}$ | District-wide Assessed Valuation |  | Existing Debt Service |  |  |  | Existing Debt Service |  |  |  | $\begin{gathered} \hline \begin{array}{c} \text { Combined } \\ \text { Total } \end{array} \\ \hline \$ 281,744,797 \\ \hline \end{gathered}$ | Combined Estimated Tax Rate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Series A | Series B | Total | Estimated Tax Rate | Series C | Less: CAP I | Total | Estimated Tax Rate |  |  |
|  | Total | Growth \% | \$142,046,476 | \$64,995,522 | \$207,041,998 |  | \$74,702,799 | N/A | \$74,702,799 |  |  |  |
| 2011 | \$14,793,183,167 | -1.23\% | 2011 Issuance |  | \$0 | \$0.00 |  |  | \$0 | \$0.00 | \$0 | \$0.00 |
| 2012 | \$14,885,444,599 | 0.62\% | \$6,260,200 | 2012 Issuance | \$6,260,200 | \$42.06 |  |  | \$0 | \$0.00 | \$6,260,200 | \$42.06 |
| 2013 | \$14,833,072,840 | -0.35\% | \$6,508,938 | \$30,000 | \$6,538,938 | \$44.08 | 2014 Issuance |  | \$0 | \$0.00 | \$6,538,938 | \$44.08 |
| 2014 | \$15,314,487,006 | 3.25\% | \$6,633,938 | \$35,000 | \$6,668,938 | \$43.55 | \$539,083 | $(\$ 539,083)$ | \$0 | \$0.00 | \$6,668,938 | \$43.55 |
| 2015 | \$15,773,921,616 | 3.00\% | \$6,828,938 | \$40,000 | \$6,868,938 | \$43.55 | \$4,698,550 | (\$2,553,550) | \$2,145,000 | \$13.60 | \$9,013,938 | \$57.14 |
| 2016 | \$16,404,878,481 | 4.00\% | \$7,093,938 | \$50,000 | \$7,143,938 | \$43.55 | \$3,217,750 | $(\$ 900,493)$ | \$2,317,257 | \$14.13 | \$9,461,194 | \$57.67 |
| 2017 | \$17,225,122,405 | 5.00\% | \$7,368,938 | \$130,000 | \$7,498,938 | \$43.53 | \$2,437,750 |  | \$2,437,750 | \$14.15 | \$9,936,688 | \$57.69 |
| 2018 | \$18,250,017,188 | 5.95\% | \$7,653,938 | \$295,000 | \$7,948,938 | \$43.56 | \$2,577,750 |  | \$2,577,750 | \$14.12 | \$10,526,688 | \$57.68 |
| 2019 | \$19,335,893,211 | 5.95\% | \$8,023,938 | \$405,000 | \$8,428,938 | \$43.59 | \$2,832,750 |  | \$2,832,750 | \$14.65 | \$11,261,688 | \$58.24 |
| 2020 | \$20,486,378,857 | 5.95\% | \$8,412,738 | \$520,000 | \$8,932,738 | \$43.60 | \$2,997,750 |  | \$2,997,750 | \$14.63 | \$11,930,488 | \$58.24 |
| 2021 | \$21,705,318,399 | 5.95\% | \$8,822,738 | \$645,000 | \$9,467,738 | \$43.62 | \$3,177,750 |  | \$3,177,750 | \$14.64 | \$12,645,488 | \$58.26 |
| 2022 | \$22,996,784,844 | 5.95\% | \$9,255,738 | \$780,000 | \$10,035,738 | \$43.64 | \$3,357,750 |  | \$3,357,750 | \$14.60 | \$13,393,488 | \$58.24 |
| 2023 | \$24,365,093,542 | 5.95\% | \$9,705,738 | \$935,000 | \$10,640,738 | \$43.67 | \$3,552,750 |  | \$3,552,750 | \$14.58 | \$14,193,488 | \$58.25 |
| 2024 | \$25,814,816,608 | 5.95\% | \$10,175,738 | \$1,105,000 | \$11,280,738 | \$43.70 | \$3,757,750 |  | \$3,757,750 | \$14.56 | \$15,038,488 | \$58.26 |
| 2025 | \$27,350,798,196 | 5.95\% | \$10,675,738 | \$1,280,000 | \$11,955,738 | \$43.71 | \$3,977,750 |  | \$3,977,750 | \$14.54 | \$15,933,488 | \$58.26 |
| 2026 | \$28,978,170,689 | 5.95\% | \$11,195,738 | \$1,480,000 | \$12,675,738 | \$43.74 | \$4,202,750 |  | \$4,202,750 | \$14.50 | \$16,878,488 | \$58.25 |
| 2027 | \$30,702,371,845 | 5.95\% | \$11,745,738 | \$1,690,000 | \$13,435,738 | \$43.76 | \$4,447,750 |  | \$4,447,750 | \$14.49 | \$17,883,488 | \$58.25 |
| 2028 | \$32,529,162,970 | 5.95\% | \$12,320,738 | \$1,920,000 | \$14,240,738 | \$43.78 | \$4,707,750 |  | \$4,707,750 | \$14.47 | \$18,948,488 | \$58.25 |
| 2029 | \$34,464,648,167 | 5.95\% | \$12,925,738 | \$2,170,000 | \$15,095,738 | \$43.80 | \$4,982,750 |  | \$4,982,750 | \$14.46 | \$20,078,488 | \$58.26 |
| 2030 | \$36,515,294,733 | 5.95\% | \$13,556,363 | \$2,445,000 | \$16,001,363 | \$43.82 | \$5,267,750 |  | \$5,267,750 | \$14.43 | \$21,269,113 | \$58.25 |
| 2031 | \$38,687,954,770 | 5.95\% | \$14,222,175 | \$2,740,000 | \$16,962,175 | \$43.84 | \$5,572,750 |  | \$5,572,750 | \$14.40 | \$22,534,925 | \$58.25 |
| 2032 | \$40,989,888,079 | 5.95\% | \$14,925,500 | \$3,055,000 | \$17,980,500 | \$43.87 | \$5,897,750 |  | \$5,897,750 | \$14.39 | \$23,878,250 | \$58.25 |
| 2033 | \$43,428,786,420 | 5.95\% | \$15,655,500 | \$3,400,000 | \$19,055,500 | \$43.88 | \$6,242,750 |  | \$6,242,750 | \$14.37 | \$25,298,250 | \$58.25 |
| 2034 | \$46,012,799,212 | 5.95\% | \$16,426,000 | \$3,775,000 | \$20,201,000 | \$43.90 | \$6,602,750 |  | \$6,602,750 | \$14.35 | \$26,803,750 | \$58.25 |
| 2035 | \$48,750,560,765 | 5.95\% | \$17,240,000 | \$4,175,000 | \$21,415,000 | \$43.93 | \$6,982,750 |  | \$6,982,750 | \$14.32 | \$28,397,750 | \$58.25 |
| 2036 | \$51,651,219,131 | 5.95\% | \$18,087,000 | \$4,610,000 | \$22,697,000 | \$43.94 | \$7,392,750 |  | \$7,392,750 | \$14.31 | \$30,089,750 | \$58.26 |
| 2037 | \$54,724,466,669 | 5.95\% | \$18,976,750 | \$5,085,000 | \$24,061,750 | \$43.97 | \$7,817,750 |  | \$7,817,750 | \$14.29 | \$31,879,500 | \$58.25 |
| 2038 | \$57,980,572,436 | 5.95\% | \$19,913,250 | \$5,590,000 | \$25,503,250 | \$43.99 | \$8,272,750 |  | \$8,272,750 | \$14.27 | \$33,776,000 | \$58.25 |
| 2039 | \$61,430,416,496 | 5.95\% |  | \$5,000,000 | \$5,000,000 | \$8.14 | \$30,787,750 |  | \$30,787,750 | \$50.12 | \$35,787,750 | \$58.26 |
| 2040 | \$65,085,526,278 | 5.95\% |  | \$5,000,000 | \$5,000,000 | \$7.68 | \$21,425,250 |  | \$21,425,250 | \$32.92 | \$26,425,250 | \$40.60 |
| 2041 | \$68,958,115,092 | 5.95\% |  | \$5,000,000 | \$5,000,000 | \$7.25 |  |  | \$0 | \$0.00 | \$5,000,000 | \$7.25 |
| 2042 | \$73,061,122,940 | 5.95\% |  | \$5,000,000 | \$5,000,000 | \$6.84 |  |  | \$0 | \$0.00 | \$5,000,000 | \$6.84 |
| 2043 | \$76,714,179,087 | 5.00\% |  | \$5,000,000 | \$5,000,000 | \$6.52 |  |  | \$0 | \$0.00 | \$5,000,000 | \$6.52 |
| 2044 | \$80,549,888,041 | 5.00\% |  | \$26,936,440 | \$26,936,440 | \$33.44 |  |  | \$0 | \$0.00 | \$26,936,440 | \$33.44 |
| 2045 | \$84,577,382,443 | 5.00\% |  | \$36,511,777 | \$36,511,777 | \$43.17 |  |  | \$0 | \$0.00 | \$36,511,777 | \$43.17 |
| 2046 | \$88,806,251,565 | 5.00\% |  | \$39,121,304 | \$39,121,304 | \$44.05 |  |  | \$0 | \$0.00 | \$39,121,304 | \$44.05 |
| 2047 | \$93,246,564,143 | 5.00\% |  | \$41,095,000 | \$41,095,000 | \$44.07 |  |  | \$0 | \$0.00 | \$41,095,000 | \$44.07 |
| 2048 | \$97,908,892,350 | 5.00\% |  | \$43,150,403 | \$43,150,403 | \$44.07 |  |  | \$0 | \$0.00 | \$43,150,403 | \$44.07 |
| 2049 | \$102,804,336,968 | 5.00\% |  | \$45,310,552 | \$45,310,552 | \$44.07 |  |  | \$0 | \$0.00 | \$45,310,552 | \$44.07 |
| 2050 | \$107,944,553,816 | 5.00\% |  | \$47,575,158 | \$47,575,158 | \$44.07 |  |  | \$0 | \$0.00 | \$47,575,158 | \$44.07 |
| 2051 | \$113,341,781,507 | 5.00\% |  | \$49,955,000 | \$49,955,000 | \$44.07 |  |  | \$0 | \$0.00 | \$49,955,000 | \$44.07 |
|  | Total | N/A | \$310,611,675 | \$403,040,634 | \$713,652,309 | N/A | \$167,728,883 | (\$3,993, 126) | \$163,735,757 | N/A | \$877,388,066 | N/A |
|  | Debt Service to | Par Ratio: | 2.19:1 | 6.20:1 |  |  | 2.25:1 | N/A | 2.19:1 |  | 3.11:1 |  |

[1] Represents the estimated tax rate per $\$ 100,000$ of taxable $A V$ without consideration of the special reserve fund established at the County or any additional administrative fees levied by the County.

## Questions



