

NOTICE TO BIDDERS

ADDENDUM #1

RFP 2024-03: Switch and BOM Replacement

San Marcos Unified School District

The following changes, additions, deletions, clarifications or corrections shall become part of the Bid & Contract Documents for the above listed project. This Addendum #1 forms a part of the contract document and modifies the original bidding documents. Acknowledge receipt of Addendum #1 in the space provided on the bid form. Failure to do so may subject bidder to disqualification.

AD 1.1.0: RESPONSE TO REQUEST FOR INFORMATION (RFI) REQUESTS

1.1.1 Q: On Page 16 for San Marcos High School we have the following questions:

- 1.1.1.1 You have listed the C9200L-48P-4X and in the description you have "Network Advantage" listed which supports Layer 3 functions. However, in the BOM you do not have the required DNA Subscription listed. Do you want to add PN#C9200L-DNA-A-48-3Y to your pricing sheet?

Answer: This should be Network Essentials with the DNA subscription not Network Advantage.

- 1.1.1.2 You have listed the C9200L-24P-4X and in the description you have "Network Essentials" listed which supports Layer 2 functions. However, in the BOM you do not have the required DNA subscription listed. Do you want to add PN#C9200L-DNA-E-24-3Y to your pricing sheet?

Answer: This should be Network Essentials with the DNA subscription

- 1.1.1.3 You have listed the C9200L-STACK-KIT for each of the above switches. The stacking kit comes standard with a 50cm stack cable but you will have switch stacks of up to 7 switches and you will need to install a stacking cable between the top and bottom switches, a 50cm cable will not be long enough. Do you want to add a 1M stacking cable #STACK-T4-1M to each of the IDF locations that have more than 4 stacked switches to the BOM?

Answer: Please replace one of the 50cm cables with the 1m cable to stack the switches appropriately.

- 1.1.1.4 With 2023 ERATE you installed new Ruckus R650 Access Points that also support 2.5Gbps connections but none of the switches in this RFP support Multi-Gig. Do you want to replace any of the C9200L-48P-4X switches with the Cisco C9200L-48PXG-4X that does have 12mGig ports and 36 1G ports along with 4 10Gb uplink ports? Since you can stack both of these switches together in the same stack, they do not all need to support mGig, you would just need to have enough to support the number of access points for that IDF. Please advise.

Answer: We will be replacing 22 of the C9200L-48P-4X switches with the Cisco C9200L-48PXG-4X switches to provide mGig ports for our wireless access points that can utilize mGig. Updated BOM and pricing sheet will be provided.

- 1.1.1.5 What are the AP9570 PDU's for? These only have 4 208V outlets and you have 1 per IDF which will connect 4 devices but more than 4 devices in each IDF. As an example, IDF-A11 will have 7 switches, 7 new power cords and 1 AP9570 PDU with 4 outlets.

Answer: We already have 1 of the PDUs in each IDF. Please provide what is listed in BOM

- 1.1.1.6 You have an Eaton P032-003 power cord listed which is a 3' power cord. In the description you have it listed as a 10' cable which it is not. The longest cable they make in that model is 7' which is a P032-007. Can you please confirm what it is that you want?

*Answer: We will need a 10' C20 to C13 power cable to reach the switches.
Please Quote the Cables.com Part number C13C20-10-15A*

- 1.1.1.7 The Cisco switches come with a standard 110V power cord with a part number of CAB-TA-NA. Can you confirm that these are the power cords to include with each switch from Cisco?

Answer: Confirmed

- 1.1.2 On Page 18 for the District Office we have the following questions:

- 1.1.2.1 For the C9300X-12Y-EDU you have listed the Layer 2 Network Essentials license with the corresponding Network Essentials 3 Year DNA license. Can you confirm that this is correct and that you do not need the Layer 3 Network Advantage license and Advantage DNA subscription?

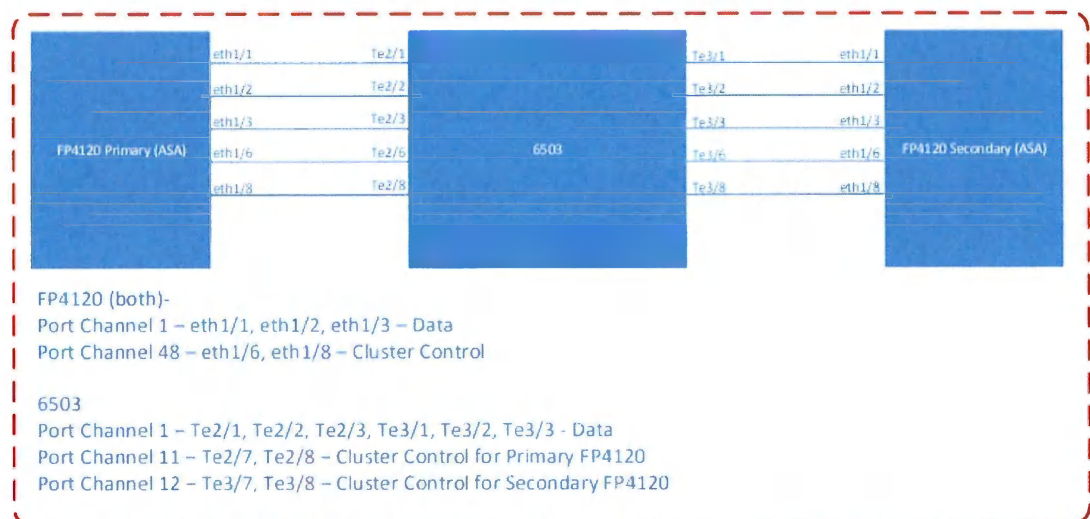
Answer: Confirmed

- 1.1.2.2 You do not have any transceiver listed for this switch. Will you be using your existing SFP+ modules?

Answer: We already have the SFP Modules needed.

- 1.1.2.3 As we are replacing your existing Cisco 6503 switch with the 9300X, do you have a network diagram showing the current connections that you can provide?

*Answer: We will need this in order to estimate the labor for the installation.
Please see photo. This is a how they are connected. We are no longer running a cluster with the firewalls they are now running HA.*



- 1.1.2.4 Your existing Cisco 6503 switch is powered by 208V/240V AC power. The 9300X can be powered by either 110V or 240V. As the C9300X switch comes standard with the 110V CAB-TA-NA power cord, is this what you intend us to use? If not, will you be providing the power cords at time of installation for connecting to 240V?

Answer: There is no need to add additional power. We have the necessary power in the MDF for both 110 and 240.

- 1.1.3 Cisco has multiple partner levels, Registered Partners are for anyone that signs up as a reseller and does not require any technical staff, and Premiere is for Registered Partners that have Certified engineers and have been approved by Cisco. Do you want to have a minimum partner level of Premiere for this RFP?

Answer: We will only award to Cisco Premiere partners or better. If bidding alternative to cisco must have comparable partner level with Alternate manufacture.

- 1.1.4 Do you want to have a requirement that all equipment must be new and in the original manufacturer packaging with no used, refurbished and grey market products? Cisco (and other manufacturers) have an ongoing problem with counterfeit and grey market products being sold as genuine products.


Answer: Bids submitted with Used, Refurbished or Gray market equipment will NOT be awarded or approved.

AD 1.2.0: UPDATE TO SPECIFICATIONS AND PROPOSAL FORM

- 1.2.1 Change to section regarding San Marcos High School, updating specifications and quantities for part C9200L-48P-4X and adding part C9200L-48P-4X. Table updated on Bid Packet and included here in addendum.

END OF ADDENDUM #1

Date Issued: February 9, 2024



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San Marcos Unified School District