

NOTICE TO BIDDERS

ADDENDUM #1

RFP #P2022-10: Wireless Hardware and Install at SMHS and MHHS

San Marcos Unified School District

The following changes, additions, deletions, clarifications or corrections shall become part of the Bid & Contract Documents for the above listed project. This Addendum #1 forms a part of the contract document and modifies the original bidding documents. Acknowledge receipt of Addendum #1 in the space provided on the bid form. Failure to do so may subject bidder to disqualification.

AD 1.1.0: RESPONSE TO REQUEST FOR INFORMATION (RFI) REQUESTS

- 1.1.1 Q: "Page 8 – Delivery of Bonds, Certificates, Etc – What bonds will be required as part of this project? There are no bond forms included in the RFP and if a Payment and Performance Bond is going to be required and since there are additional costs for those, we need to know what we need to include in our pricing response. Can you clarify?"

Answer: Performance and Payment bonds will be required for the completion of the project. This will be provided to the awarded vendor.

- 1.1.2 Q: "All of the existing external access points at both SMHS and MHHS have external omni directional antennas covering 360 degrees. The replacement access points in the RFP have an integrated directional antenna that only covers up to 120 degrees. Will the district make the final determination as to where the Ruckus access points will be pointed at? Here is an example:"

Answer: Ruckus WAP's will be installed on the exterior of the building with the cone facing out toward the outside area. Omnidirectional Antennas are not necessary for these locations as they will not need to feed back toward the building.

- 1.1.3 Q "The scope of work has us removing the existing access points and replacing them with the Ruckus access points. Since the existing AP's all have external omni antennas, with the district be responsible for removing the existing access point antennas and cabling and then patching the holes that are through the walls?"

Answer: The Ruckus WAP will be installed on the exterior of the building and replacing the antenna. The installer is expected to complete the install including patching any holes.

- 1.1.4 Q: "In some locations the existing external access points are mounted in the interior of the buildings with the external antennas mounted to the exterior of the building Are we to bid replacing the existing AP's with the new Ruckus T750E's, even if they will be mounted indoors or do these need to have additional work performed for their installation? If so can you provide an updated scope of work?"

Answer: MHHS these will all be replacements. At SMHS cabling will need to be provided as listed in the scope of work listed as New locations.

- 1.1.5 Q: "Will a lift be needed for replacement of access points mounted over 15' tall at either SMHS or MHHS? If so will SMUSD be providing that lift or do we need to include the costs in our response? Do you know how many may be affected and if you have a breakdown of internal versus external?"

Answer: The district will not provide a lift. The counts of external and internal are in the bid.

- 1.1.6 Q: Will the virtual controller be installed at SMHS for both SMHS and MHHS per the product listing on page 11?

Answer: The virtual controller will reside at the district office.

- 1.1.7 Q: "Will SMUSD staff be setting up and configuring the Ruckus Analytics?"

Answer: Installer will work with SMUSD staff to configure Analytics.

- 1.1.8 Q: "For the Ruckus T750E's, for full functionality of the access point, they require 60W of POE power. The existing Cisco switches provide up to 30W of POE power per port. Will you be using POE power injectors for these access points and if so, Ruckus requires that you use a Ruckus qualified POE injector. Can you clarify?"

Answer: Please provide Ruckus recommended POE injector in your bid for external WAP's

AD 1.2.0: CHANGE TO SPECIFICATIONS AND PROPOSAL FORM SECTION

- 1.2.1 Addition of following part and quantity:

Quantity Needed: San Marcos High – 4; Mission Hills High – 24


Manufacture: Ruckus

Part: 902-0180-US00

Description: Ruckus PoE Injector compatible with T750E WAP

END OF ADDENDUM #1

Date Issued: January 18, 2023



Nick S. Brizeno, Director of Purchasing
San Marcos Unified School District

**Wireless Hardware and Install of SMHS & MHHS
RFP P2022-10
SPECIFICATIONS AND PROPOSAL FORM**

SCOPE

The District is seeking Wireless Access Equipment with removal and installation of equipment.

Purchases commencing 04/01/2023 or later through 09/30/2024. No billing or payment can be made before 07/1/2023. The District prefers SPI Method of E-Rate Reimbursement.

On the pricing sheet, the vendor must Include costs for configuration and installation of equipment. Product must be equivalent to product listed.

Vendor must indicate the percentage, or dollar amount, of the product that is E-rate eligible. Include any taxes, fees, surcharges, and delivery fees. Include Percentage, or dollar amount, of costs for each priced item that is E-rate eligible.

The quantities are estimates. Vendors must outline the ability to add new equipment.

Vendors must include a narrative regarding their methodology and installation processes. *(if installation is requested)*

Vendor must describe their financial soundness and also include their experience with School Districts and the E-rate program.

Pursuant and in compliance with your Instructions and Conditions and all other documents relating thereto, the undersigned offered, having familiarized himself with the terms of the contract, the local conditions affecting the performance of the contract, the cost of the work at the place where the work is being done, and with the specifications and other contract documents, hereby proposed and agrees to perform within the time stipulated, in contract, including all of its component parts, and everything required to be performed, and to provide and furnish any and all of the labor, materials, tools, expandable equipment, and all utility and transportation services necessary to perform all of the work required in connection with this RFP, all in strict conformity with the specifications and other contract documents.

If a Service Provider chooses to bid another manufacturer than is preferred, please provide supporting documentation with your bid response demonstrating its functional equivalency.

Vendor shall certify that it is a Manufacturer Authorized Channel Partner as of the date of the submission of their offer, and that it has the certification/specialization level required by Manufacturer to support both the product sale and product pricing, in accordance with the applicable Manufacturer certification/specialization requirements.

Unless otherwise specified, Vendor shall warrant that the products are new, in their original box. The Vendor confirms to have sourced all Manufacturer products submitted in this offer from Manufacturer or through Authorized Channels only, in accordance with all applicable laws and policies at the time of purchase.

Vendor shall provide the District with a copy of the End User license agreement and shall warrant that all Manufacturer software is licensed originally to the District as the original licensee authorized to use the Manufacturer Software.

In the event there are questions pertaining to the validity of the products, the District reserves the right to verify the origin of the products with the manufacturer. In the event the products have been acquired from un-authorized channels, the District further reserves the right to reject the Vendor bid and/or return the products for a full refund.

Submission section below

San Marcos High Hardware and Install:

Manufacture ("Or Equivalent")	Part Number ("Or Equivalent")	Description	Quantity	UNIT ERATE ELIGIBLE COST	UNIT ERATE INELIGIBLE COST	EXTENDED ERATE ELIGIBLE COST
Ruckus	LE9-VSCG- WW05	Virtual SmartZone 3.0 Virtual appliance	1			
Ruckus	S41-VSCG- 5LER	K-12 Education WatchDog Support for vSCG	1			
Ruckus	901-R650- US00	Ruckus R650 dual-band 802.11abgn/ac/ax Wireless Access Point with Multi- Gigabit Ethernet Backhaul	175			
Ruckus	901-T750- US51	Ruckus T750E 802.1ax Outdoor Wireless Access Point	4			
Ruckus	902-0180- US00	Ruckus PoE Injector compatible with T750E WAP	4			
Ruckus	CLD=BNDL- SZWA-EDU5	SZ AP Management License for SZ144/vSZ Includes RUCKUS Analytics	179			
Shipping and Other Charges						
Tax @ 7.75%						
Installation						
Total						

Labor Scope for SMHS

Remove existing WAP's

- Remove all existing WAP's in classrooms and other locations throughout the campus
- Gather Serial numbers and Asset tags if applicable and note on spreadsheet with Make and Model of WAP.
 - Provide list to Technology and Purchasing.
- Store on site in location designated by site.

Installation of WAP's

- Replace WAP's with new hardware.
- Install up to 4 new external WAP locations
 - Provide cat6 cabling to support new locations and home run to nearest IDF.
 - Punch down to existing patch panel and patch to POE port on the switches.
- Confirm all WAP's are connected to network.
- Apply Asset tags provided by the district
- Log room number, serial number, and asset tag into a spreadsheet
 - Provide spreadsheet to Technology and Purchasing

Installation of Controller

- Work with technology department on Virtual server(s) for the deployment of the virtual controller
- Configure controller with input of Technology department.
 - Replicate the existing SSID's and deploy config to each WAP.

Mission Hills High Hardware and Install:

Manufacture ("Or Equivalent")	Part Number ("Or Equivalent")	Description	Quantity	UNIT ERATE ELIGIBLE COST	UNIT ERATE INELIGIBLE COST	EXTENDED ERATE ELIGIBLE COST
Ruckus	901-R650- US00	Ruckus R650 dual-band 802.11abgn/ac/ax Wireless Access Point with Multi- Gigabit Ethernet Backhaul	103			
Ruckus	901-T750- US51	Ruckus T750E 802.1ax Outdoor Wireless Access Point	24			
Ruckus	902-0180- US00	Ruckus PoE Injector compatible with T750E WAP	24			
Ruckus	CLD=BNDL- SZWA-EDU5	SZ AP Management License for SZ144/vSZ Includes RUCKUS Analytics	127			
Shipping and Other Charges						
Tax @ 7.75%						
Installation						
Total						

Labor Scope for MHHS

Remove existing WAP's

- Remove all existing WAP's in classrooms and other locations throughout the campus
- Gather Serial numbers and Asset tags if applicable and note on spreadsheet with Make and Model of WAP.
 - Provide list to Technology and Purchasing.
- Store on site in location designated by site.

Installation of WAP's

- Replace WAP's with new hardware.
- Confirm all WAP's are connected to network.
- Apply Asset tags provided by the district
- Log room number, serial number, and asset tag into a spreadsheet
 - Provide spreadsheet to Technology and Purchasing

Installation of Controller

- Work with technology department on Virtual server(s) for the deployment of the virtual controller
- Configure controller with input of Technology department.
 - Replicate the existing SSID's and deploy config to each WAP.

TOTAL FOR PROJECT:

	UNIT ERATE ELIGIBLE COST	UNIT ERATE INELIGIBLE COST	EXTENDED ERATE ELIGIBLE COST
Shipping and Other Miscellaneous Charges			
Tax @ 7.75%			
Installation			
Total			

**NO QUOTE IS VALID UNLESS SUBMITTED ON THIS FORM AND SIGNED BY AUTHORIZED AGENT
FOR YOUR COMPANY.**

SUBMITTED BY:

FIRM NAME: _____

ADDRESS: _____

CITY & ZIP: _____

TELEPHONE: _____ FAX: _____

USAC SPIN NUMBER: _____

FIRM NAME AS REGISTERED WITH USAC/SLD: _____

SIGNATURE: _____ DATE: _____

(Authorized Agent)

NAME: _____ DATE: _____

(Please Print)